



PHOENIX



Get the most
out of life.



**PHOENIX SAFE HARBOR TERM LIFESM
and PHOENIX SAFE HARBOR TERM LIFE EXPRESSSM**

Features life insurance with living benefits to help you
protect loved ones and plan for the unexpected.

Living Benefit Rider Supplement with Hypothetical Examples

Plan for the unexpected

Life insurance is commonly used to protect your loved ones and provide a death benefit to help cover expenses in the event of your premature death and loss of income. Phoenix Safe Harbor Term Life also features living benefits that can be used while you are still alive.

There are three living benefit riders automatically included with your policy and provided at no additional premium.

- Critical Illness Benefit
- Chronic Illness Benefit
- Terminal Illness Benefit

How do these benefits work?

These three benefits are Accelerated Benefit Riders, meaning you have the option to accelerate, or take a portion of your death benefit early, in the event of a serious illness. Here is an explanation of how these benefits work:

- You have the choice to accelerate up to 95% of your death benefit
- Your current health condition and life expectancy determine the actual amount you can receive, which will be less than your accelerated amount¹
- You have the ability to accept the offer or maintain your initial death benefit
- If you accept the benefit offer, your premium is reduced proportionally based on your new lower death benefit²

The hypothetical examples that follow are designed to show how these living benefits may assist you and your loved ones in your time of need.

All examples are hypothetical and depend on the age, gender, underwriting class and life expectancy of the insured as well as the interest rate at time of claim.

Product features, riders and availability may vary by state.

1. An administrative charge and an adjustment for future unpaid policy premiums also apply. A portion of your benefit may be taxable and you should consult a tax advisor.

2. The annual policy fee is not reduced.

Critical Illness Benefit



*The **Critical Illness** rider gives you the option to accelerate a portion of your death benefit if you are diagnosed with a heart attack, stroke, cancer, renal failure, major organ transplant or ALS.*

HYPOTHETICAL EXAMPLE: CRITICAL ILLNESS BENEFIT – RANDI, AGE 40

Purchases Phoenix Safe Harbor Term Life with a 30-year duration with a \$250,000 death benefit.

Randi is diagnosed by her physician with breast cancer at age 62. She has a husband and two children. Prior to getting sick, she worked as a school teacher. Her husband owns a painting business. Randi chooses to exercise her critical illness rider and receive a portion of her death benefit early. She plans to use the money to help the family cover her medical expenses and make up for her husband's lost income while he cares for her.

1. Base Policy Death Benefit = \$250,000
2. Randi accelerates 95% of her death benefit or \$237,500. Her actual benefit amount will be based on the severity of her illness and its impact on her future life expectancy. Given her condition, Randi receives a benefit of \$143,238 to be used as she wishes.
3. Her remaining death benefit is now \$12,500 and her premium is reduced proportionally.²

Without this living benefit from her Phoenix Safe Harbor Term Life policy, Randi's family would have to dip into their retirement savings to cover the unexpected medical costs.

2. The annual policy fee is not reduced.

Chronic Illness Benefit

The **Chronic Illness rider** gives you the option to accelerate a portion of your death benefit early if you are certified by a Physician as being unable to perform at least two ADLs or activities of daily living (bathing, continence, dressing, eating, toileting, transferring) or if you require substantial supervision due to severe cognitive impairment.



HYPOTHETICAL EXAMPLE: CHRONIC ILLNESS BENEFIT — JOE, AGE 60

Purchases Phoenix Safe Harbor Term Life with a 20-year duration and a \$200,000 death benefit.

After 10 years, Joe is 70 years old and is suffering from complications related to COPD (Chronic Obstructive Pulmonary Disease) that have left him unable to perform 2 ADLs. His wife works full-time and is not able to provide the daily care assistance that he requires. Joe decides to exercise his chronic illness rider to help pay for his care assistance.

Two years later, Joe's condition has not improved and he decides to exercise his rider a second time to help pay for his extensive medical costs.

Joe passes away one year later. His beneficiaries will receive his remaining death benefit which will help them pay for his final expenses.

1. Base Policy Death Benefit = \$200,000
2. First Election: Joe accelerates 50% of his death benefit or \$100,000. His actual benefit amount will be based on the severity of his illness and its impact on his future life expectancy. In Joe's case, he receives a lump-sum benefit of \$82,030 which can be used however Joe wishes.

His remaining death benefit is now \$100,000 and his premium is reduced proportionally.²
3. Second Election: Joe accelerates 90% of his remaining death benefit or \$90,000 (the remaining amount available to accelerate)³. He receives a lump-sum of \$73,469 based on his current life expectancy.
4. Joe dies at age 73. His remaining death benefit of \$10,000 is paid to his beneficiaries.

Without this living benefit from his Phoenix Safe Harbor Term Life policy, Joe's family would have a hard time coming up with the money to cover his extensive medical costs.

3. Multiple benefit elections are allowed, however, the maximum acceleration amount is 95% of the death benefit at the first election.

Terminal Illness Benefit

The Terminal Illness rider gives you the option to accelerate a portion of your death benefit if you are diagnosed as terminally ill with a life expectancy of one year or less.



HYPOTHETICAL EXAMPLE: TERMINAL ILLNESS BENEFIT — HOWARD, AGE 50

Purchases Phoenix Safe Harbor Term Life with a 20-year duration and a \$150,000 death benefit.

Howard is 65 years old and terminally ill. His doctor recently informed him that he has less than 12 months to live. Howard decides to exercise his terminal illness rider and plans to use the money to take his children and grandchildren on a family vacation while he is still able to do so. He passes away 9 months later.

1. Base Policy Death Benefit = \$150,000
2. Howard accelerates 95% of his death benefit or \$142,500. He receives a benefit of \$134,434 which he can use for any type of expense.
3. His remaining death benefit of \$7,500 is paid to his beneficiaries upon his death. His premium is reduced proportionally.²

Without this living benefit from his Phoenix Safe Harbor Term Life policy, Howard may not have had the money to take this special trip and enjoy his remaining time with his family.

**Unexpected life events and serious illness
can happen to you at anytime.**

**Contact your financial professional to find out more
about how Phoenix Safe Harbor Term Life can help you
in your time of need.**

Phoenix helps people secure their retirement dreams and protect loved ones with annuities and life insurance. Founded in 1851, Phoenix has a long, proud history of keeping its promises.



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Payment guarantees are based on the claims-paying ability of the issuing company.

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These insurers are separate entities and each is responsible only for its own financial condition and contractual obligations.

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